

BBAA Board

Anthony Clarke qualified as a Chartered Accountant with Deloitte Haskins & Sells (now PWC) in the late 1970's and soon after as a Chartered Secretary. Thereafter, he worked on a full time basis as a Finance Director and Chief Executive of a number of privately owned SME companies and since 1995 he has been a Business Angel Investor/Non Executive Director of six start up/early stage businesses. Anthony has been managing Director of London Business Angels since 1998 as well as being Managing Director of it's sister company London Seed Capital. As well as being Chairman of British Business Angels Association (BBAA) he is also President of European Business Angels Network (EBAN).



Ken Cooper is Head of Investment and Portfolio Management in the Small Business Service of the DTI. The SBS manages around £210m of public investment into risk capital funds and will soon be increasing this with the launch of Enterprise Capital Funds. Ken is currently leading on delivering Enterprise Capital Funds and has previously been responsible for the development of the SBS's Early Growth Funds, including the business angel co-investment funds, and its Investment Readiness demonstration work. Since 2004 Ken has been a director of the British Business Angels Association. He has a B.Sc. in Economics and Business Finance from Brunel University.



Mark White read English at Oxford before working backstage in the music industry for a variety of bands. After eight years as a stockbroker he did his MBA at the London Business School and then joined CDC Capital Partners, making project finance and private equity investments in several emerging markets around the world, later moving to South Africa to set up and run a fund on behalf of CDC and Investec. Mark took over the seed investment operations at NESTA in 2001 and now manages a team of seven investment managers and a portfolio of over 100 investments, with an average size of around £100K (Euro 150K). The investment strategy is to target high growth technologies at, or around, the stage of the formation or spinning out of the company. With a mixture of direct and indirect (through providing mentoring and the recruitment of management) NESTA then helps the company to develop the proposition to bring in further finance and strategic investment. Investments to date total around £13M (Euro 20M) and range from life sciences (eg drug delivery and diagnostics), through engineering and instrumentation (eg a redesign of the heat exchanger or a microscope able to deal with nanoscale), to consumer products (a redesign of the woman's shoe)



John Goodger is a director of The Great Eastern Investment Forum and has, since its formation in 1995, assisted in the vetting and pre-presentation training of the investee companies as well as having worked on the creation of the membership base of smaller company funders. He is also a director of NW Brown Corporate Finance and has been involved with smaller quoted and unquoted companies based in the Cambridge area for over 17 years. Following periods with a clearing bank and a London based fund manager; John spent five years as a financial journalist at the Investors Chronicle. He has over 20 years' experience in the field of corporate and investor communications advising both unquoted and quoted companies on all aspects of their internal and external relations. He has been on the board of a number of quoted companies (fully listed and AIM) where, amongst other activities, he has assisted with their corporate development and acquisition strategies.



Paul Gardner started c2Ventures in September 2001, after working for both Durlacher and Apax Venture partners, in commercial roles within start ups. C2Ventures prime business model is to engage successful entrepreneurs and investors with fast growing companies in the media, technology, software and Internet space. Paul invests personally both privately and through Lumley & Partners LLP, although the majority of investments are made via the c2Ventures investor group. The company supported 50Lessons, raising around £300K of initial seed capital, and providing key resources to the company on a flexible basis. Paul is the only Angel Investor represented on the Euro Tech Forum VC panel, and sits as an advisor or director on the c2Ventures portfolio companies, as well as a founder mentor for Set Squared and a founder member of the BBAA. He is a member of the Securities Institute, and holds professional marketing and business qualifications.



Oliver Woolley. In 1987, Oliver raised private equity and bank debt to start his own venture in the food industry. The business included a health food store and two sandwich shops in central London and three organic sausage shops and a manufacturing unit in the south-east. In 1997 he sold the businesses and moved on to advising entrepreneurs. In 2004, Oliver started Envestors LLP with three other partners, which is an FSA authorised business angels network. He has an MBA from Imperial College Business School.



Martin Carr has a long history of assisting Small and Medium size businesses in raising finance. He is responsible for both the EquityLink™ Business Angel Network in the UK and the fit4finance investment readiness programme. Amongst many other commitments he is responsible for the delivery of a Co - Investment fund that invests alongside Business Angel Investors in Businesses located in the Objective 2 areas of the East of England. He is one of the founder Board Members of The European Business Angel Network (EBAN) based in Brussels. He is also on the BBAA Board.



Anthony Collinson (63) is Chairman of Katalyst Ventures Limited and has been instrumental in the selection and building of the Katalyst portfolio. He has a manufacturing, operational and general management background as well as extensive small business experience. He was a director of Porvair PLC and Managing Director of Porvair International Ltd. Previously he has been managing director of Scotfresh Limited, Irish Leathers Group Plc and Holmes Hall Tanners Limited.



Christopher Fogg is a Chartered Accountant (FCA), Physics BSc., MBA Kingston University. An experienced entrepreneur, range of businesses run on an incubator type basis, including machinery broker, sports club, import/export business, project engineering and management, asset finance broker, corporate gifts and hotel supplies. He completed his MBA in 2000 with his project on Business Angel Networks in UK and USA. While at Kingston he developed a business plan for Kingston Innovation Centre (KIC) and launched it in 2003 with the help of 2 other Kingston MBA's and a number of professionals in different spheres. He was recently invited to become the first "Visiting Entrepreneur" to Kingston University and the West Focus Group. Chris believes that entrepreneurship does not only apply to the Richard Branson's of the World and that failure is an inherent part of the process. His most popular lecture is in fact "My 10 Biggest Business Disasters".



Sally Goodsell is currently Chief Executive of Finance South East Limited, a specialist funding and fund management organisation backed by the South East England Development Agency. Sally's background is in investment banking, having spent 14 years in the City with a variety of financial institutions. After undertaking professional training with a US bank, Sally became a director of Corporate Lending with a major UK investment Bank. During this time, she also established and managed a small ticket leasing company in conjunction with a leading Japanese bank lending to the SME sector. After leaving the City for a career break to raise a family, Sally established her own business importing and distributing ranges of ladies golf wear selling to golf courses throughout the UK and Ireland. After successfully exiting through a trade sale, Sally returned to a more conventional business career, working first as a business adviser with the Business Link network and since October 2002 in her present role.

